

# 2017 Annual Report



*Serving Our Members and Advancing Our Profession*





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## OUR MISSION, VALUES & VISION

The mission of the National Association of Emergency Medical Technicians (NAEMT) is to represent and serve emergency and mobile healthcare practitioners including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners.

- + We believe that EMS is a distinct and essential service to the public and a fundamental component of our nation's emergency response and health care systems.
- + We believe that all patients deserve high quality and safe medical care delivered by qualified EMS professionals.
- + We believe that all EMS professionals deserve a safe, healthy and respectful work environment.
- + We believe that EMS is uniquely positioned to support our nation's healthcare transformation by assessing, treating and navigating patients to the right care, in the right place, at the right time.
- + We believe that each community should determine the EMS delivery model(s) that best meets their needs and resources.
- + We believe that collaboration within the EMS profession and within the larger healthcare community is essential to addressing the key challenges in delivering high quality EMS.
- + We believe that all EMS professionals deserve adequate and equitable compensation.
- + We believe that professional education, national education standards and research are essential to the consistent delivery of high quality, evidence-based EMS.
- + We shall represent the views and concerns of all EMS professionals regardless of delivery model.
- + We shall conduct all NAEMT business with integrity and transparency, and adhere to the ethical standards of our profession.

### NAEMT will measurably advance the EMS profession through activities that:

- + Develop tools for EMS agencies and professionals to
  - + improve patient care and outcomes.
  - + improve the work environment in which EMS is practiced.
- + Increase access to quality education for all EMS agency personnel.
- + Help develop an infrastructure to implement EMS quality improvement.
- + Support evidence based EMS research.



## FROM THE PRESIDENT

From treating the wounded at active shooter events, to responding to the devastating wildfires that engulfed vast areas of multiple U.S. states, to saving lives from being lost to opioid overdoses, EMS practitioners faced the challenges of 2017 with courage and compassion.

As our profession's largest and most inclusive membership organization, NAEMT, our leaders and our many dedicated volunteers worked hard to make sure that EMS practitioners had the support, resources and skills to answer these and the countless other challenges they face every day, in communities across the nation.



Over 250 of us traveled to Washington, D.C. for EMS On the Hill Day, while many others worked within their states, to advocate for laws to protect our workforce and patients, and advance the EMS profession. Thanks to those efforts and NAEMT's collaboration with fire, emergency medicine and other national organizations, in 2017 we celebrated the passage of the Protecting Patient Access to Medications Act and secured an extension to the Medicare bonus payments that are so necessary for the financial viability of our nation's EMS system.

Through the work of the experts on our education committees, we continued to expand the educational opportunities available to our EMS workforce. Last year, we were thrilled to unveil four new courses that enrich and deepen the knowledge of EMS practitioners in key areas of their practice: All Hazards Disaster Response (AHDR), Advanced Geriatric Education for EMS (GEMS), EMS Vehicle Operator Safety (EVOS), and Psychological Trauma in EMS Patients (PTEP).

We also grew NAEMT's international reach. By the end of 2017, our EMS education courses were offered in more countries than ever – 67! With the launch of the International College of Paramedicine, we're leading the global effort to assist developing nations in raising their EMS education standards.

Other highlights include launching Recert.com, an online education service in partnership with Jones & Bartlett Learning; collaborating with the National EMS Safety Council to publish a Guide for Developing an EMS Safety Program and publishing the results of our National Survey of EMS Preparedness for Disaster and Mass Casualty Incident Response, which gave us important insights into how well-prepared EMS practitioners feel they are to respond to large-scale events.

In addition to our successful and productive EMS On The Hill Day, NAEMT also hosted other highly regarded events: the EMS 3.0 Transformation Summit and the 6th Annual World Trauma Symposium, both of which support innovation, integration and evidence-based medicine in EMS.

Even more astounding, this is far from all of our accomplishments in 2017. When I look back at everything NAEMT accomplished last year through the efforts of our leadership, committee members, coordinators, and other committed members, I feel a sense of enormous pride and excitement for what's ahead.

All of it is thanks to you, our members. Every time one of you took a moment to renew your membership, or send an email to an elected official in support of an advocacy initiative, or enroll in one of our education courses, you contributed to the mission of NAEMT – advancing the EMS profession for our colleagues, our patients, our communities and our nation. Please accept our deepest gratitude!

**Dennis Rowe**

NAEMT President 2017-2018, EMT-P

## 2017 Leadership

The NAEMT Board of Directors is made up of volunteers elected by our membership to lead the association in carrying out its mission. Board members generously give their time and expertise to accomplish significant NAEMT initiatives and projects.

### OFFICERS

Dennis Rowe  
*President*

Matt Zavadsky  
*President-Elect*

Conrad T. "Chuck" Kearns  
*Immediate Past President*

Bruce Evans  
*Secretary*

Chad McIntyre  
*Treasurer*

### BOARD OF DIRECTORS

Sean Britton  
*Region I Director*

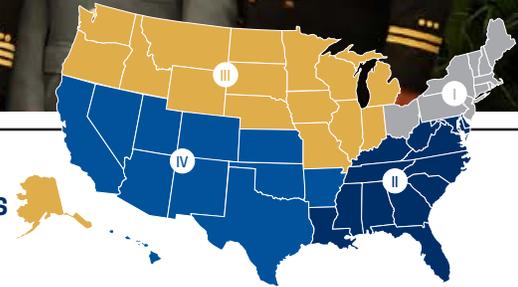
Robert Luckritz  
*Region I Director*

Susan Bailey  
*Region II Director*

Cory Richter  
*Region II Director*

Brian Schaeffer  
*Region III Director*

Jason Scheiderer  
*Region III Director*



Terry David  
*Region IV Director*

Troy Tuke  
*Region IV Director*

Charlene Cobb  
*At-Large Director*

Jonathan Washko  
*At-Large Director*

Craig Manifold, MD  
*Medical Director*

### COMMITTEES

The Board of Directors has established 16 committees comprised of more than 200 volunteer members who work on important NAEMT projects and initiatives. Committees are involved with our association's governance and administration, develop and teach our education programs, and lend their expertise to address specific issues that impact our profession. NAEMT recognizes and appreciates their time, effort and support.

#### Advocacy

*Chair: Terry David*

#### Advanced Medical Life Support

*Chair: Jeff Messerole*

#### Candidacy and Elections

*Chair: Dennis Wilham*

#### Education

*Chair: Rick Ellis*

#### EMS 3.0

*Chair: Matt Zavadsky*

#### EMS Disaster Preparedness

*Chair: Jim Judge*

#### EMS Safety

*Chair: Mike Szczygiel*

#### EMS Workforce

*Chair: Garrett Hedeem*

#### Emergency Pediatric Care

*Chair: Shannon Watson*

#### Finance

*Chair: Chad McIntyre*

#### Geriatric Education for EMS

*Chair: Daniel Talbert*

#### Leadership Development

*Chair: Chuck Kearns*

#### Membership

*Chair: Chris Way*

#### Military Relations

*Chair: Dr. Craig Manifold*

#### Principles of Ethics and Personal Leadership

*Chair: Leslie Hernandez*

#### Prehospital Trauma Committee

*Chair: Julie Chase*

## CORPORATE PARTNERS AND AFFILIATES

NAEMT's Corporate Partners help us serve our members and achieve our goals by providing financial and other forms of support to the association. We are grateful for their contributions to our association and the EMS profession!

### ELITE

EMS World  
Medtronic

### PREMIER

JEMS  
Jones & Bartlett Learning  
National Registry of  
Emergency Medical  
Technicians (NREMT)  
Stryker

### DIAMOND

Columbia Southern University  
EMS1  
Markel

### GOLD

Braun  
OnStar

### SILVER

American College of  
Emergency Physicians  
(ACEP)  
Fitch & Associates  
iSimulate

### BRONZE

Abbott  
American Heart Association  
Digitech  
Gold Cross  
Mayo Clinic  
ProMed Network  
Skedco  
SOMA (Special Operations  
Medical Association)

### ANNUAL

5.11 Tactical, Inc.  
Abaris Group  
Coalition Against Bigger  
Trucks  
EMS Survey Team/MHR  
E.V.S., Ltd.  
Gaumard Scientific Company  
H & H Medical Corporation  
International Police Mountain  
Bike Association  
Logis Solutions  
MyHealth.US  
Nasco  
National EMS Museum  
Page, Wolfberg & Wirth  
Panakeia, LLC  
Pelvic Binder  
Philips Lifeline  
Physio-Control  
Platinum Educational Group  
Pulsara  
Simulaid's NASCO Healthcare  
Solutions Group  
SunStar Paramedics  
TEMS Solutions  
Z-Medica

Affiliation is a formal relationship between NAEMT and an EMS membership association to help further our shared purpose and goals. Affiliated associations are represented on NAEMT's Affiliate Advisory Council to advise the NAEMT Board of Directors on issues and concerns within EMS.

### AFFILIATED ASSOCIATIONS

Alabama EMS Association  
Arkansas EMT Association  
Paramedic Association of Canada  
EMS Association of Colorado  
Delaware State Ambulance Association  
The Florida Ambulance Association  
Florida EMS Association  
Georgia Association of EMS  
Illinois EMT Association  
Professional Emergency Responders Society of Illinois  
Association of Emergency Medical Technicians India  
Indiana EMS Association  
Iowa EMS Association  
Kansas EMS Association  
Kansas EMT Association  
Louisiana Association of Nationally Registered EMTs  
Michigan EMS Practitioners Association  
Savvik Buying Group  
Minnesota Ambulance Association  
Mississippi EMT Association  
Missouri EMS Association  
National EMS Management Association  
Nebraska EMS Association  
New Hampshire Association of EMTs  
New Mexico EMT Association  
National Collegiate Emergency Medical Services Foundation  
New York State Volunteer Ambulance & Rescue Association, Inc.  
North Dakota EMS Association  
Ohio EMS Association  
Ohio EMS Chiefs Association  
Oklahoma EMT Association  
Oregon EMS Association  
Pennsylvania Emergency Health Services Council  
South Carolina EMS Association  
South Dakota EMS Association  
Tennessee EMS Educators Association  
Tennessee Ambulance Service Association  
Association of Texas EMS Professionals  
Japanese Paramedics Association  
Professional Ambulance Association of Wisconsin  
Utah Association of Emergency Medical Technicians  
Vermont Ambulance Association  
Virginia Association of EMS Practitioners  
Wisconsin EMS Association



# NAEMT Annual Meeting



NAEMT members gathered in Las Vegas in October for the 2017 NAEMT Annual Meeting, held in conjunction with EMS World Expo. Events held over the course of three days include:

- + **The International Reception**, a chance for our international education partners to swap ideas and network with fellow EMS educators from around the globe.
- + **The Affiliate Advisory Council Meeting and Luncheon**, to thank our affiliates and update them on NAEMT activities and initiatives.
- + **NAEMT committee meetings**, a time when members are invited to share ideas and get updates on the work our volunteer leaders are doing on behalf of NAEMT and the EMS profession.
- + **The NAEMT Faculty Meeting**, to update educators on the latest enhancements and updates to NAEMT courses.
- + **The 6th annual World Trauma Symposium**, featuring leading trauma experts who shared the latest trends and advances in prehospital trauma care.
- + **NAEMT General Membership Meeting and Awards Presentation**. Over 300 NAEMT members and guests attended to hear updates on association accomplishments and plans for the coming year, and to recognize the winners of the National EMS Awards of Excellence.
- + And of course, the **NAEMT Member Reception**, held annually immediately following the General Membership Meeting. This fun get-together offered NAEMT members and guests the chance to mingle, catch up with old friends and make new ones!

## SCOTT FRAME SERVICE AWARD



**Roxolana Horbowyj, MD**, received the Scott Frame Service Award for her leadership and courage in bringing Prehospital Trauma Life Support (PHTLS) and Tactical Combat Casualty Care (TCCC) to military medics and physicians in the conflict zone of the eastern Ukraine.

## NORMAN MCSWAIN LEADERSHIP AWARD



**Jon Krohmer, MD**, director of the Office of EMS at the National Highway Traffic Safety Administration, received the Norman McSwain Leadership Award for his commitment to improving prehospital care. Krohmer is an emergency physician, past president of the National Association of EMS Physicians, and former Chief Medical Officer at the Department of Homeland Security's Office of Health Affairs.



### PRESIDENTIAL LEADERSHIP AWARDS

NAEMT Presidential Leadership Awards recognize those who have gone above and beyond in supporting our association.

- + **John Fitzsimmons**, for his leadership, dedication and commitment to recruiting new NAEMT members.
- + National Education Coordinators **Patrick Wick** of France, **Jan Filippo** of the Netherlands, and **Riana Constantinou** of Cyprus for helping colleagues around the world gain access to high quality prehospital education.
- + **David Page**, who has devoted thousands of hours working with NAEMT faculty in Latin America.



### NATIONAL EMS AWARDS OF EXCELLENCE

The National EMS Awards of Excellence, presented annually during the General Membership Meeting, recognizes those whose outstanding achievements have made a difference for their communities and the field of EMS. Thank you to our sponsors and congratulations to our recipients!

- + **NAEMT/NASCO PARAMEDIC OF THE YEAR**  
**Terry Bottjen**, Paramedic, Faith, South Dakota
- + **NAEMT/BRAUN INDUSTRIES EMT OF THE YEAR**  
**Ryan Houser**, EMT, Morristown, New Jersey
- + **NAEMT/NORTH AMERICAN RESCUE MILITARY MEDIC OF THE YEAR**  
**Jacob Ponczkowski**, Sergeant, U.S. Army, Joint Base Louis-McChord, Washington
- + **NAEMT/JONES & BARTLETT LEARNING EMS EDUCATOR OF THE YEAR**  
**Ginny Renkiewicz**, Paramedic, Fayetteville, North Carolina
- + **DICK FERNEAU CAREER EMS SERVICE OF THE YEAR**, sponsored by *Ferno Allina Health EMS*, St. Paul, Minnesota
- + **VOLUNTEER EMS SERVICE OF THE YEAR**, sponsored by *ZOLL Greenlawn Fire Dept. EMS*, Greenlawn, New York

### NAEMT EDUCATION SERVICE AWARDS

NAEMT Education Service Awards were given to individuals and agencies who are advancing NAEMT education in the U.S. and internationally. 2017 recipients were:

- + **Franklin Fire Department**, Franklin, Tennessee
- + **Elkin Fuentes** of Columbia
- + **Ray Smith**, State Education Coordinator for New York
- + **Roger Guinn**, Pecos, Texas
- + **Lucia Po**, NAEMT PHTLS Coordinator in Hong Kong
- + **Dr. Ann Dietrich**, EPC Associate Medical Director





# NAEMT Advocacy

*NAEMT's Advocacy program represents our members on issues that impact the EMS work environment and the ability of EMS practitioners to care for their patients. Through advocacy, NAEMT helps ensure that the EMS perspective is understood and incorporated into the policies, plans and programs of our government.*

## 2017 ADVOCACY WORK AND WINS

NAEMT and the EMS profession celebrated some big legislative wins in 2017, the result of a collaborative effort with other national organizations representing firefighters, EMS physicians, volunteers and others.

### **PROTECTING PATIENT ACCESS TO EMERGENCY MEDICATIONS –**

The Protecting Patient Access to Emergency Medications Act (H.R. 304), which ensures that EMS patients can continue to receive vital medications in a timely manner, was signed into law in November. The legislation was drafted in response to a proposal by the Drug Enforcement Agency (DEA) to require a physician prescription for controlled substances, jeopardizing the long-standing practice of using standing orders in the field.

**LOSAP CAP ADJUSTMENT PRIORITY ACT** – Included in the tax bill signed into law in late December, the LOSAP Cap Act (H.R. 1720/S. 1239) doubles the limit on annual contributions into an individual's length of service award program from \$3,000 to \$6,000. The law also establishes a mechanism tied to inflation whereby the contribution limit can be increased in the future. LOSAP is a retirement account for volunteer emergency responders. Many communities provide modest financial incentives to their volunteer EMS personnel to boost recruitment and retention and LOSAP is one of the most popular benefits. NAEMT was happy to lend our support to the effort led by the National Volunteer Fire Council (LVFC) to get this bill passed.

**MEDICARE AMBULANCE EXTENDERS** – After many months of advocacy work throughout 2017, Congress approved most of the provisions of the Comprehensive Operations, Sustainability, and Transport Act of 2017 (H.R. 3729) in early 2018. The legislation extends the Medicare add-on payments of 2% urban, 3% rural, and 22.6% super rural for five more years, which is crucial to the financial viability of our nation's EMS agencies. The law is retroactive to January 1, 2018.

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# 35

# of members of the House EMS Caucus membership in 2017, an increase of nine members from the previous year.

# 24

# of bills relevant to EMS that NAEMT's Advocacy Committee reviewed and took a position on in 2017.

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### **THANK YOU TO THE ADVOCACY COMMITTEE AND THE ADVOCACY COORDINATORS NETWORK!**

NAEMT is grateful for the contributions of NAEMT's Advocacy Committee and Advocacy Coordinators! These dedicated NAEMT members educate and inform elected officials, their EMS colleagues, the public and other stakeholders about the value of EMS and the need to support legislation helping EMS fulfill its mission.

## LETTERS AND COMMENTS

Through letters and comments, NAEMT communicates our positions and concerns regarding pending legislation or federal policy. In 2017, with subject matter expertise provided by committee members and others, we provided comment on many important issues. Here is a selection.

**LETTER TO CONGRESSIONAL LEADERS TO REQUEST SUSTAINED FUNDING FOR EMS FOR CHILDREN PROGRAM** – The EMS for Children program is dedicated to reducing child death and disability due to severe accident or illness. The program provides funds to states, which are used to properly equip hospitals and ambulances to treat pediatric emergencies, to provide pediatric training to first responders, and to improve pediatric emergency care readiness.

**LETTER TO FEMA TO INCLUDE EMS PROFESSIONALS ON COMMITTEES** – EMS professionals must participate in FEMA (Federal Emergency Management Agency) stakeholder committees to ensure that the EMS perspective is included in the development of national disaster preparedness and response plans. EMS is a key component of preparedness, yet EMS is too often omitted when strategies are created at the federal level.

**LETTER TO THE SENATE COMMITTEE CONSIDERING THE 2017 NATIONAL DEFENSE AUTHORIZATION ACT** – NAEMT requested that all military medical personnel receive standardized medical training consistent with Tactical Combat Casualty Care (TCCC). Currently, training for military medical personnel is not standardized across branches or geographic regions.



**CAMPAIGN TO SUPPORT STATE ADOPTION OF REPLICA** – NAEMT provided strong support for the Recognition of EMS Personnel Licensure Interstate Compact (REPLICA), an agreement between states that permits EMS practitioners to practice across states lines on a temporary basis under approved circumstances. Examples include large-scale disasters or special events such as concerts and sporting events. As of December 31, 12 states had adopted the interstate compact. NAEMT continues to advocate for additional states to enact REPLICA, which paves the way for patients and communities to receive optimal EMS coverage when needed.

### WHAT IS EMS?

**WHAT IS EMS?**

EMS is a vital component of healthcare, public health and public safety. On any given day, in almost every community in our nation, EMS responds to calls for help, 24/7.

EMS saves lives from heart attacks, strokes and drowning; treats injuries due to motor vehicle collisions, shootings, scaldings and other violence; and provides care for the myriad of other illnesses and injuries that occur daily in the United States. When the big incidents hit – whether natural disasters, floods, hurricanes, pandemics or man-made (terrorist attacks, explosions, active shooters) – EMS provides medical care and helps communities pick up the pieces.

The public counts on EMS to help them in their worst, most harrowing moments. Yet few understand exactly what medical services EMS provides, how EMS fits into the wider healthcare system, or how EMS is staffed, funded and delivered.

The National Association of Emergency Technicians (NAEMT) is pleased to present this brief introduction to EMS. The goal is to help elected officials, their staff and key stakeholders better understand EMS and how it functions throughout the United States, to inform legislative and policy decision-making.

- 21,283  
Estimated number of EMS agencies nationwide
- 81,295  
Number of EMS vehicles, including ambulances, helicopters and other aircraft, and response vehicles, rescue vehicles, fire trucks and off-road vehicles
- 37 million  
Number of calls EMS responds to annually
- 826,000  
Number of EMS and paramedics nationwide
- 8,459  
Number of EMS medical directors/physicians who provide oversight to EMS agencies

National EMS Assessment 2015. The National EMS Assessment led by members of University of North Carolina at Chapel Hill. Accuracies data from the National Association of State EMS Officials 2015. EMS Quality Improvement, Emergency Medical Services for Children Program 2010-2013 report. The 2007 Inter-Hospital Services Trust EMS Patients' Assessment and the National EMS Database.

NAEMT published a new tool that EMS practitioners and agencies can use to educate their local communities about EMS. What is EMS? is a brief introduction to EMS that explains key concepts related to personnel, delivery models and reimbursement. Written for a non-EMS audience – elected officials, community leaders and members of the public – the overview can be used to quickly and easily explain EMS, including:

- ✓ What medical skills can EMTs and paramedics perform?
- ✓ What can EMS bill for?
- ✓ Why are there so many types of EMS delivery models?
- ✓ Is there an alternative to taking people to the emergency department who don't really need to go there?



# EMS On The Hill Day



On April 25, EMS professionals from around the country came to Capitol Hill for EMS On The Hill Day. Hosted by NAEMT, the annual event is dedicated to educating congressional leaders and their staff about EMS as a critical component of our nation's emergency response and healthcare systems.

As the profession's most inclusive national advocacy event, EMS On The Hill Day encourages participation from all delivery models – public, private, fire-based, hospital-based, volunteer, for-profit, nonprofit and public utility models – in recognition of the important contribution that each has in providing care for the sick and injured.

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## 42

# of states represented,  
plus Puerto Rico and the  
District of Columbia

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## 226

Total # of meetings attended  
with congressional leaders  
and their staff

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## 250

EMS Participants

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The evening before Hill Day, participants were briefed on the legislative priorities to discuss with congressional legislators and were provided guidance on how to present the key issues impacting EMS and what it means to their communities. At the reception afterward, participants enjoyed networking with their EMS colleagues from around the country.

***Thank you to all who made the trip to D.C. to advocate for our profession!***



## OTHER HIGHLIGHTS

### ADVOCATE OF THE YEAR AWARD

In 2017, NAEMT recognized three outstanding advocates – **Nick Adams of Georgia, Jon Cohn of Wisconsin** and **Garrett Hedeem of Indiana**. All three individuals have shown commitment to educating and engaging elected officials, their colleagues and the wider healthcare community on important issues in EMS.

### LEGISLATOR OF THE YEAR AWARD

EMS needs champions in Congress who are committed to supporting legislation that promotes high quality EMS. In 2017, we recognized **Rep. Richard Hudson (R-NC)** for his sponsorship of the Protecting Patient Access to Emergency Medications Act, which became law in November 2017.

The whole experience was incredible. It's extremely important and valuable to share our experiences. Most staff knew of the bills we were there to support but we were able to give a local understanding on how they would affect their specific communities. – David Olvera, Denver, Colorado



### EMS HILL DAY WELCOME GUIDE

To encourage participation in EMS On the Hill Day, our welcome guide provides tips on getting around D.C., talking with members of Congress and navigating Capitol Hill.



## 2017 ADVOCACY EVENTS

NAEMT was more visible on Capitol Hill in 2017 than ever before. This year, in addition to EMS On The Hill Day, we spearheaded three events to educate members of Congress and legislative staff about what EMS is and the care we provide to our patients, as well as the role of NAEMT in supporting the EMS profession. When the time comes to vote on laws that impact EMS practitioners and our patients, this helps ensure our concerns are taken into account.



**NATIONAL EMS WEEK ON THE HILL EXHIBIT** – Seven national organizations joined forces to hold a National EMS Week Exhibit for congressional leaders and their staff at the U.S. House of Representatives Rayburn Building in Washington, D.C. Held on May 25 to coincide with EMS Week’s “Save a Life” Day, the event was organized by NAEMT and the American College of Emergency Physicians (ACEP). Members of Congress and their staff stopped by to learn compression-only CPR, enjoy refreshments and hear about the vital work of EMS in the community.



**CONGRESSIONAL EMS CAUCUS BREAKFAST** – In November, we invited the 35 members of the Congressional EMS Caucus to a breakfast to discuss the EMS Agenda for the Future 2050, the Stop the Bleed initiative and the urgent need to pass the Medicare extender payments. Congressional EMS Caucus Chair Tim Walz (D-MN) attended, along with other members of Congress, legislative staff, NAEMT leaders and leaders from other national EMS organizations.



**STAND-BY COVERAGE FOR CONGRESSIONAL BASKETBALL GAME** – NAEMT arranged to have NAEMT member Brad Haywood and NAEMT faculty Evelyn Edwards from Fairfax County Fire and Rescue provide CPR training and stand-by EMS coverage for members of Congress and their staff playing in the Congressional Charity Basketball Game in September. This was especially important because the previous year, a congressional staff member collapsed and died during the game.

## INITIATIVES: SUPPORTING THE EMS 3.0 TRANSFORMATION

Through EMS 3.0, EMS contributes to our nation's healthcare transformation by filling gaps in the care continuum with 24/7 medical resources that improve the patient care experience, improve population health, and reduce healthcare costs. NAEMT continues to lead our profession's effort in helping the EMS workforce understand and identify opportunities in the new healthcare environment, and build support among stakeholders and elected officials for EMS's expanded role.

### HOSTED THE EMS TRANSFORMATION SUMMIT IN WASHINGTON, D.C

The EMS 3.0 Transformation Summit brought together leaders from EMS, healthcare and government to share their expertise and insights on how EMS can thrive in an outcomes-based healthcare environment. The one-day, comprehensive learning experience was hosted by NAEMT and held in Alexandria, Virginia, the day before EMS On The Hill Day. The Summit presented "profiles in courage" by leaders of hospital, fire and private-based EMS agencies who shared candid details – including hurdles and pitfalls – of how their agencies have made the 3.0 model work.

**EMS3.0**   
Transformation Summit



### PUBLISHED THE EMS 3.0 TALKING POINTS

NAEMT is dedicated to providing our members with tools to help them educate their communities and elected officials about EMS 3.0. In 2017, NAEMT's EMS 3.0 Committee created a new resource, *EMS 3.0 Talking Points*, to help EMS practitioners explain to healthcare partners and community leaders the value that EMS can bring to local healthcare systems.

### PUBLISHED A VISION STATEMENT ON EMS DATA

Data is driving healthcare decision-making like never before. As providers of patient care, EMS has a responsibility to use data to help make evidence-based decisions and conduct quality improvement. In 2017, NAEMT published the *National Vision for the Collection, Reporting, Use and Exchange of EMS Data*. The vision statement recommends that the EMS industry develop and utilize a high quality and coordinated system of information supported by data collection, reporting, use and exchange. This system will support the achievement of EMS as an essential, fully integrated, value and outcomes based component of our nation's healthcare continuum. The vision was endorsed by the American Ambulance Association (AAA) and the Academy of International Mobile Healthcare Integration (AimHi).



## INITIATIVES: EMS SAFETY

Fatigue during overnight shifts. Drunk drivers on the roads. Lift injuries. Patients who are violent, having a mental health crisis or inebriated and lash out at responders. EMS practitioners who work in the field face risks due to the nature of the job. NAEMT is committed to helping EMS practitioners and agencies have the knowledge, tools and support to make the working environment as safe as possible for our nation's EMS practitioners and their patients. In 2017, NAEMT spearheaded a number of safety-related initiatives.

### EMS SAFETY GUIDE

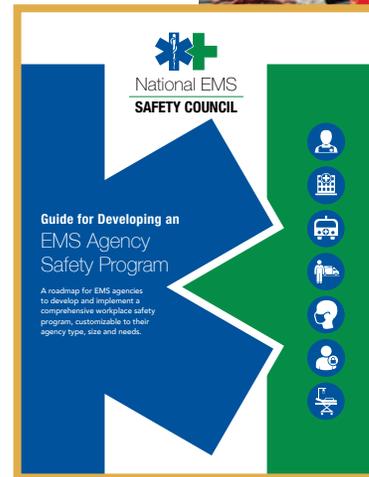
The *Guide for Developing an EMS Agency Safety Program* provides tools and templates that EMS agencies can use to develop and implement a comprehensive safety program, including:

- + Specific steps and guidance on recommended policies and protocols to be included in a comprehensive safety program.
- + Sample policies currently in use by some of our nation's most highly respected EMS agencies.
- + Other resources for educating yourself and your workforce about safety issues and injury prevention.

NAEMT published the guide on behalf of the National EMS Safety Council, a collaboration of national organizations interested in EMS practitioner and patient safety. The resource is available free of charge on NAEMT's website.

### EMS SAFETY OFFICER WORKSHOP

The half-day session, offered at EMS World Expo, covered topics such as crew resource management, driving and highway safety training and building a strong injury prevention program. The workshop was designed to enhance the knowledge of EMS practitioners who serve as their agency's designated safety officer or who seek to qualify for this position. NAEMT sponsored this workshop as part of its participation with the National EMS Safety Council.



## POSITION STATEMENTS, LETTERS AND COMMENTS

### POSITION STATEMENT ON EMS CULTURE OF RESILIENCE AND WELL-BEING

Personal resilience, or the ability to cope with stress, trauma and tragedy, is important to maintaining the physical and mental health of EMS practitioners over the long-term. NAEMT's EMS Workforce Committee authored a position statement adopted by the NAEMT Board urging agencies, practitioners and the community to share responsibility for fostering a culture of personal resilience and well-being in EMS, and specific steps practitioners, employers and families can take to achieve a culture of resilience and well-being.

### LETTER TO HOUSE AND SENATE COMMITTEES TO OPPOSE BIGGER TRUCKS

Legislation allowing increases in the size or weight of trucks poses serious safety risks to motorists and EMS practitioners who respond to roadside emergencies and should not be allowed, according to a letter sent by NAEMT to Congressional committees with jurisdiction over transportation issues.

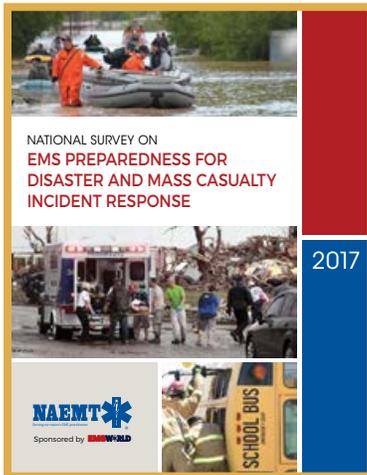
### COMMENT TO OSHA ON WORKPLACE VIOLENCE

In response to a request from the Occupational Safety and Health Administration (OSHA), NAEMT's EMS Workforce Committee provided information on workplace violence in EMS. Topics covered included the prevalence, risk factors, legal protections and prevention programs currently in place.

## INITIATIVES: PREPAREDNESS

Man-made and natural disasters can cause devastating injuries among large numbers of people and catastrophic losses to entire communities. Man-made incidents include active shooters, explosions, train derailments, bus and plane crashes and chemical, biological, radiological or nuclear events. Natural disasters run the gamut: floods, hurricanes, earthquakes, tornadoes and pandemics. In each situation, the public expects EMS to be ready and able to respond. To help EMS practitioners and agencies prepare, NAEMT has taken a leadership role in:

- + Raising awareness about the need to support EMS preparedness at the federal level.
- + Providing EMS practitioners with the education they need to care for their patients and protect their communities and themselves.



### NATIONAL SURVEY ON EMS PREPAREDNESS FOR DISASTER AND MASS CASUALTY INCIDENT RESPONSE

To understand EMS practitioner perceptions regarding their level of readiness to respond to large disasters and mass casualty situations, NAEMT published the results of a national survey in a report that was distributed to members and other stakeholders nationally. The survey was prepared by NAEMT's EMS Preparedness Committee. The *National Survey on EMS Preparedness for Disaster and Mass Casualty Incident Response* found that the majority of EMS practitioners had some training in preparing to respond to major incidents, and most considered themselves proficient on response protocols. Yet

the responses also revealed potentially serious gaps in EMS preparedness, particularly related to chemical, biological or radiological events, and pandemics.

### POSITION STATEMENT ON AMBULANCE STRIKE TEAMS

All state and regional EMS systems should have ambulance strike teams trained and ready for disaster response, according to an NAEMT position statement authored by NAEMT's EMS Preparedness Committee and adopted by the NAEMT Board. Ambulance strike teams consist of at least five ambulances and are critical components of a coordinated disaster response. The statement calls for EMS agency awareness of how to access regional and state resources, and the need to identify and train EMS practitioners as task force leaders who can be activated during large-scale emergency/mass casualty incidents.



### ADVANCED MILITARY/CIVILIAN TRAUMA CARE COORDINATION

In 2017, NAEMT was at the forefront of efforts to improve trauma care readiness, education and collaboration in both the civilian and military sectors.

- + NAEMT supports the U.S. Department of Defense (DoD) in its desire to have all U.S. military medical personnel trained in Tactical Combat Casualty Care (TCCC), as developed by the DoD's Committee on TCCC. NAEMT TCCC courses are conducted at 40 U.S. military bases, and through international partnerships in 33 other countries.
- + NAEMT's Tactical Emergency Casualty Care (TECC) teaches EMS practitioners how to respond to and care for patients in a civilian tactical environment. The course is based on the principles of TCCC.
- + NAEMT submitted comment to the Senate committee considering the 2017 National Defense Authorization Act, requesting that all military medical personnel receive standardized medical training consistent with Tactical Combat Casualty Care (TCCC).
- + NAEMT is a partner in the White House/Department of Homeland Security's "Stop the Bleed" Campaign, and supports the American College of Surgeons' Bleeding Control initiative that teaches members of the public to take action to stop severe bleeding.



## EXPANDED COURSE AND LEARNING OPTIONS

Quality education is a cornerstone of advancing the EMS profession, and an important part of our mission as an association. NAEMT is dedicated to educating and preparing the EMS workforce on the diagnostic, medical and decision-making skills needed to provide optimal care to patients of all ages, from all types of cultural and ethnic backgrounds, facing a wide variety of medical difficulties, in all types of circumstances and environments.

The mission of NAEMT education is to improve patient care through high quality, cost effective, evidence-based education that strengthens and enhances the knowledge and skills of EMS practitioners.

The success of NAEMT education is made possible by our outstanding faculty who serve as members of the NAEMT Education Committee, education program committees, and who lend their expertise as course authors, contributors, and reviewers. These dedicated educators spend countless hours developing EMS curriculum that's evidence-based, referenced and engaging, and that enriches the knowledge of our nation's EMS practitioners. We also extend our gratitude to our State, Provincial, Regional and National Education Coordinators and Affiliate Faculty who build awareness about NAEMT education, and prepare new NAEMT training centers and faculty to conduct our courses.

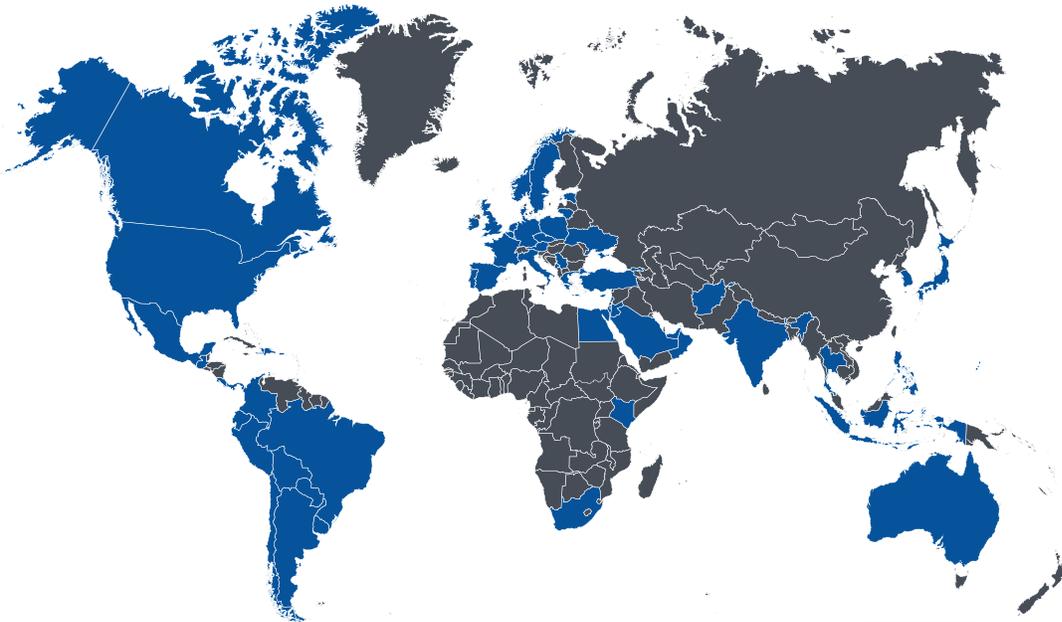
Through the efforts of these many dedicated, experienced and knowledgeable individuals, NAEMT is able to offer the finest continuing EMS education available in the United States and throughout the world.

# NAEMT Education

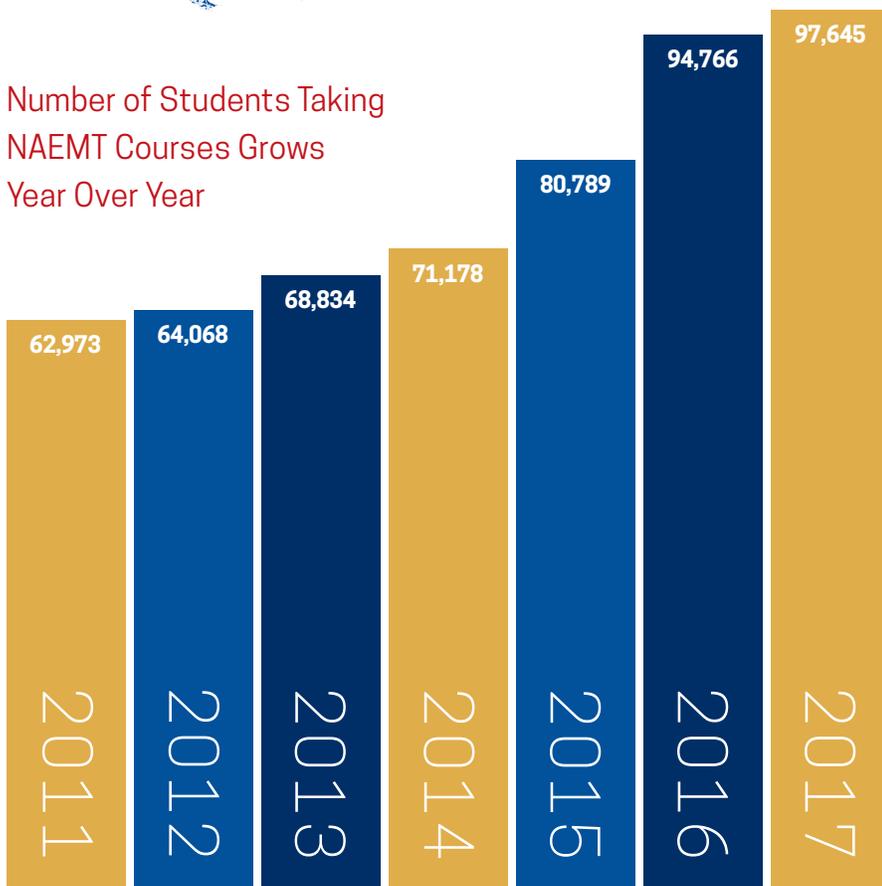


## EDUCATION GROWTH

NAEMT education continued to grow in 2017, with the number of students taking NAEMT courses reaching 74,199 in the U.S. and 20,567 internationally. NAEMT courses were offered in 66 countries. In 2017, we were pleased to expand our international NAEMT education family, with the launch of NAEMT-approved training centers in Estonia, Indonesia, Kenya, Jordan, and Lithuania.



Number of Students Taking NAEMT Courses Grows Year Over Year



97,645

Students who took NAEMT courses in 2017

2,879

Increase in the # of students over 2016

3%

Percentage increase in students from 2016

66

Countries where NAEMT courses are taught

8,305

# of NAEMT courses taught

2,440

NAEMT-approved training centers in the U.S. and abroad

## NEW IN 2017

### FIVE NEW NAEMT EDUCATION COURSES LAUNCH

2017 brought significant advances in our education mission, including the launch of:

- + All Hazards Disaster Response (AHDR)
- + Advanced Geriatric Education for EMS (Advanced GEMS)
- + EMS Vehicle Operator Safety (EVOS)
- + Psychological Trauma in the EMS Patient (PTEP)
- + AMLS Refresher



### AFFORDABLE AND CONVENIENT ONLINE ORIENTATION

Online instructor preparation courses were created for AHDR, GEMS, EVOS and PTEP courses to allow NAEMT training centers to easily offer these new courses to their students. Current NAEMT instructors who successfully complete these online preparation courses are then able to teach these new courses.

### RECERT MAKES CONTINUING EDUCATION CONVENIENT, AFFORDABLE

NAEMT partnered with Jones & Bartlett Learning Public Safety Group to make it more convenient and affordable for EMS practitioners to meet the requirements for recertification, expand their knowledge and retain critical skills. Recert (recert.com) is an innovative online continuing education platform that offers high quality, interactive courses in a user-friendly system that tracks progress toward meeting recertification requirements. NREMT accepts more online hours for recertification than ever before. Recert meets the growing demand for quality online content.



### NEW AND UPDATED PROGRAMS

In 2017, our education program committees also continued to develop and test new education programs and make updates to existing programs, including:

- ✓ PHTLS 9<sup>th</sup> edition
- ✓ TECC 2<sup>nd</sup> edition
- ✓ MIH-CP practitioner course
- ✓ TECC for Law Enforcement Officers
- ✓ Emergency Pediatric Care (EPC) refresher
- ✓ AMLS Basics – a new 16-hour course specifically for EMTs that covers all of the material in the AMLS course



## INTERNATIONAL COLLEGE OF PARAMEDICINE FOSTERS HIGH QUALITY EMS AROUND THE WORLD



International College  
of Paramedicine

In 2017, NAEMT established the International College of Paramedicine, an initiative to improve the quality of prehospital and out-of-hospital patient care through the development of model standards of practice, professional

competence, and education for paramedicine. ICP works with clinical and technical experts and thought leaders in paramedicine from across the globe to identify the professional competencies for paramedicine practitioners and the education standards that are needed to ensure that competencies can be met. ICP promotes the adoption of paramedicine standards by applicable governmental entities and other stakeholders, and the use of written and skills evaluations to validate the professional competence of paramedicine professionals.

ICP partners with the International Paramedic Registry (IPR) to provide a high quality, accredited, international certification and maintenance process. IPR utilizes the expertise of ICP's Board of Trustees and International Advisors to identify model standards of practice and education that may be used by government entities and other stakeholders within a country as a basis for establishing their own national standards and a nationally accepted, valid and reliable measurement of entry-level and ongoing competency.

### TRAINING CENTER PORTAL STREAMLINES COURSE ADMINISTRATION

To streamline course administration for training centers and instructors, NAEMT unveiled a new online course administration system. By logging in to the training center portal, NAEMT training centers can quickly and easily manage and monitor course activity, update profile information, access course materials, view invoices, submit course admin fees, and print or email student certificates and cards.

### NATIONALLY RECOGNIZED PHYSICIANS JOIN NAEMT PHT COMMITTEE

In 2017, the talented EMS practitioners and educators on NAEMT's Prehospital Trauma Committee (PHT) welcomed four nationally recognized physicians – Drs. Faizan Arshad, Alexander Eastman, J.C. Pitteloud and Andrew Pollak. The PHT Committee is responsible for developing curriculum for all NAEMT trauma courses, including Prehospital Trauma Life Support (PHTLS), Tactical Emergency Casualty Care (TECC), and TECC for Law Enforcement Officers. PHT committee members are dedicated to creating evidence-based, engaging curriculum that continues the tradition started by the late Dr. Norman McSwain, founder of NAEMT's PHTLS course.



## TRAUMA EDUCATION

### PREHOSPITAL TRAUMA LIFE SUPPORT (PHTLS)

**Courses:** 4,245 **Students:** 46,524

Prehospital Trauma Life Support (PHTLS) is recognized around the world as the leading continuing education program for prehospital emergency trauma care. The mission of PHTLS is to promote excellence in trauma patient management by all providers involved in the delivery of prehospital care, to improve the quality of trauma care and decrease mortality. PHTLS is developed by NAEMT in cooperation with the American College of Surgeons' Committee on Trauma. The program is based on a philosophy stressing the treatment of the multi-system trauma patient as a unique entity with specific needs. PHTLS promotes critical thinking as the foundation for providing quality care. The course utilizes the internationally recognized PHTLS textbook.

In addition, 2,536 students also took PHTLS for First Responders, a version of PHTLS tailored to first responders such as police, firefighters, rescue personnel and safety officers to render care to trauma patients until EMS personnel arrive.

### ALL HAZARDS DISASTER RESPONSE (AHDR)

**Courses:** 39 **Students:** 632

2017 was the first year NAEMT offered All Hazards Disaster Response (AHDR), which teaches EMS practitioners how to respond to the many types of disaster scenarios they may encounter, including natural disasters and infrastructure failings, fires and radiological events, pandemics, active shooter incidents, and other mass casualty events. AHDR educates participants on how to analyze potential threats in their area, assess available resources, and create a medical response plan that saves lives.



### TACTICAL COMBAT CASUALTY CARE FOR MEDICAL PERSONNEL (TCCC-MP)

**Courses:** 466 **Students:** 6,384

### TACTICAL COMBAT CASUALTY CARE FOR ALL COMBATANTS (TCCC-AC)

**Courses:** 266 **Students:** 3,100

Tactical Combat Casualty Care (TCCC) was created by the U.S. Department of Defense Committee on TCCC (Co-TCCC) to teach evidence-based, life-saving techniques and strategies for providing the best trauma care on the battlefield. NAEMT conducts TCCC courses as specified by the Co-TCCC's guidelines and curriculum. The foundational medical science upon which TCCC is based is published in NAEMT's PHTLS Military textbook in which the military chapters are written by the Co-TCCC. TCCC, as offered by NAEMT, is the only TCCC course endorsed by the Joint Trauma System and the American College of Surgeons.

TCCC-MP is a 2-day classroom course for military medical personnel including medics, corpsmen, and pararescue personnel deploying in support of combat operations.

TCCC-AC is a 1-day classroom course for non-medical military personnel and includes first responder skills appropriate for soldiers, sailors, airmen and marines.



### TACTICAL EMERGENCY CASUALTY CARE (TECC)

**Courses:** 470 **Students:** 7,180

Tactical Emergency Casualty Care (TECC) continued to experience strong growth in 2017. TECC teaches EMS practitioners and other prehospital providers at all levels how to respond to and care for patients in a civilian tactical environment. It is designed to decrease preventable deaths in tactical situations such as mass casualty terrorist attacks, hostage scenarios and active shooter events. TECC was created to apply the lessons learned during the Iraq and Afghanistan Wars to the civilian world of tactical medicine. Based on the principles of the U.S. Department of Defense's Tactical Combat Casualty Care (TCCC), TECC meets the guidelines established by the Committee on Tactical Emergency Casualty Care (C-TECC) and the updated National Tactical Emergency Medical Support Competency Domains (TEMS).

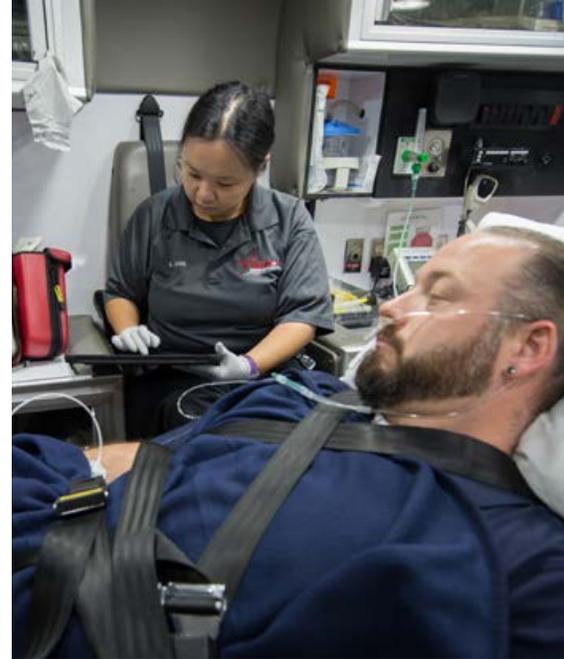


## MEDICAL EDUCATION

### ADVANCED MEDICAL LIFE SUPPORT (AMLS)

**Courses:** 1,368    **Students:** 14,899

Advanced Medical Life Support (AMLS) is the gold standard of education for emergency medical assessment and treatment. Endorsed by the National Association of EMS Physicians, AMLS emphasizes the use of the AMLS Assessment Pathway, a systematic tool for assessing and managing common medical conditions with urgent accuracy. Students learn to recognize and manage common medical crises through realistic case-based scenarios that challenge them to apply their knowledge to highly critical patients. The course emphasizes the use of scene size-up, patient history, interactive group discussion on potential treatment strategies, and physical exam to systematically rule out and consider possibilities and probabilities in treating patients' medical crises.



### EMERGENCY PEDIATRIC CARE (EPC)

**Courses:** 384    **Students:** 3,964

Emergency Pediatric Care (EPC) focuses on critical pediatric physiology, illnesses, injuries and interventions to help EMS practitioners provide the best treatment for sick and injured children in the field. The course stresses critical thinking skills to help practitioners make the best decisions for their young patients. Topics covered include the pathophysiology of the most common critical pediatric emergency and application of the Pediatric Assessment Triangle (PAT), a tool to help EMS practitioners rapidly and accurately assess pediatric patients.



### GERIATRIC EDUCATION FOR EMS (GEMS)

**Courses:** 376    **Students:** 3,600

GEMS provides EMS practitioners with the skills and knowledge to address the unique medical, social, environmental and communications challenges of older adults. Developed by NAEMT in partnership with the American Geriatrics Society, GEMS empowers EMS practitioners to help improve medical outcomes and quality of life for geriatric patients. GEMS features case-based lectures, live action video, hands-on skill stations, simulation and small group scenarios to fully engage students in the learning experience. Two GEMS courses – Core and Advanced – are available.



GEMS is without a doubt one of my favorite NAEMT programs. Students receive so little geriatric education during their initial training, even though it is so much a part of what they will see as EMS providers. As we continue to see our aging population increase, it will become even more important to understand their special challenges and to function as their healthcare advocates.

– Elsa Tuttle, Missouri

### PSYCHOLOGICAL TRAUMA IN EMS PATIENTS (PTEP)

**Courses:** 6    **Students:** 138

2017 was the first year NAEMT offered Psychological Trauma in EMS Patients (PTEP). The course teaches EMS practitioners to help alleviate patients' hidden wounds – intense fear, stress and pain – during a medical emergency. PTEP educates EMS practitioners about the biological underpinnings of psychological trauma, the short and long-term impact on the brain and body, and warning signs that a patient is experiencing extreme psychological distress. Through scenario-based interactive sessions, EMS practitioners are also taught strategies and techniques to alleviate patients' distress and help patients cope with what they're experiencing to ward off lingering effects.



## OPERATIONAL SAFETY

### EMS SAFETY

Courses: 181    Students: 1,742

EMS Safety teaches students how to protect themselves and their patients while on the job. It promotes a culture of safety and helps reduce the number of on-the-job fatalities and injuries. EMS Safety is the only national, comprehensive safety course for EMS practitioners. Its interactive format features real-life case studies and compelling discussions on current safety issues, and provides participants with a forum to share their own experiences. Critical thinking stations help build participants' risk assessment and decision-making skills.



I have not enjoyed teaching or facilitating a class quite as much as the PEPL course. Our chief took the course and now he wants to make this course a requirement of orientation for all of our members. That is just how effective this course is.

– Chad Burkhart, New Paltz, New York



### EMS VEHICLE OPERATOR SAFETY (EVOS)

Courses: 43    Students: 654

2017 was the first year NAEMT offered EMS Vehicle Operator Safety (EVOS), which addresses the knowledge gap that leads to injuries and deaths, and focuses on the specific behaviors that need to be changed to create a culture of safe driving. Drawing on the most current research about the behaviors and other hazards that lead to crashes, EVOS features case studies and analyses of both common and catastrophic collisions. EVOS challenges EMS practitioners to reconsider their preconceptions about safe vehicle operations. Instructors can easily incorporate local laws, rules and policies into the curriculum.



### PRINCIPLES OF ETHICS AND PERSONAL LEADERSHIP (PEPL)

Courses: 33    Students: 291

Principles of Ethics and Personal Leadership (PEPL) provides EMS and mobile healthcare practitioners with the necessary knowledge and skills to effectively interact with patients and their families, other medical personnel, co-workers, supervisors and community residents at large. Through course presentations, dialogue, and learning activities, including written and video case studies, students explore the importance of ethics and personal leadership, identify their leadership roles in civic life as individuals, family members, professionals and members of the community, and practice the skills important to the exercise of personal, ethical leadership.



### NAEMT INSTRUCTOR PREPARATION COURSE

The NAEMT Instructor Preparation Course is a prerequisite for any instructor who wishes to teach NAEMT courses. In 2017, 3,353 EMS instructor candidates took the course, which is offered online in English and Spanish, and as a classroom course in multiple other languages.



# NAEMT Membership



NAEMT's greatest strength is its members – the dedicated men and women throughout the United States and the world who answer calls for help, 24/7, in every type of community, working within all types of EMS delivery models. NAEMT exists to serve and represent the EMS practitioners who sacrifice so much to provide this vital public service, ensuring that members of their communities are taken care of when faced with illness or injury.

In 2017, we were excited that more EMS practitioners chose to join NAEMT and become full NAEMT members. To achieve this, we conducted extensive multi-platform marketing, making sure EMS practitioners are aware of NAEMT's many initiatives and the great package of member benefits available to them.

As part of this marketing effort, NAEMT exhibited at fifteen EMS conferences to get the word out about what NAEMT has to offer. We appreciated the many NAEMT members who brought their friends and colleagues by to say hello.

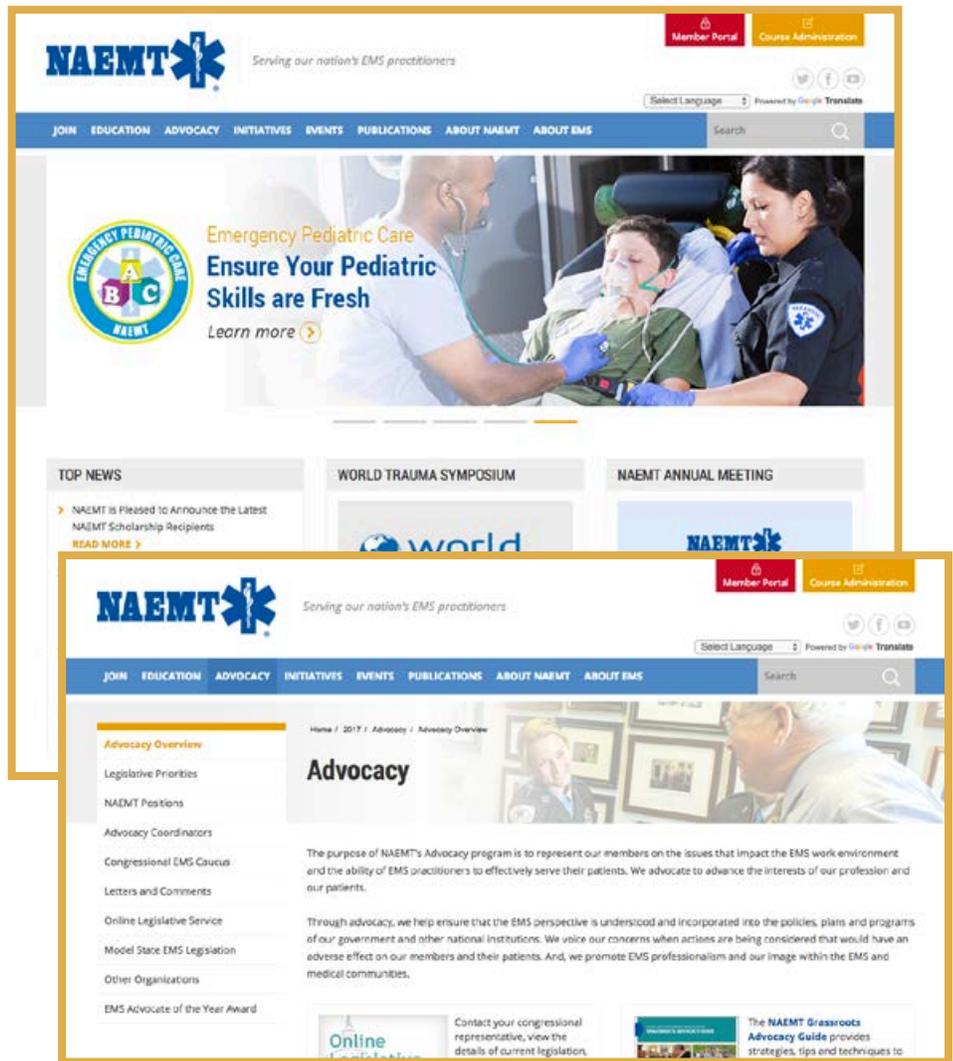
A sincere thank you also goes out to the members of NAEMT's Membership Committee and our network of Membership Coordinators. Membership Coordinators help build support for NAEMT and enhance our outreach, recruitment and retention efforts in their respective states. Our entire association benefits from their efforts to serve as positive ambassadors for NAEMT!



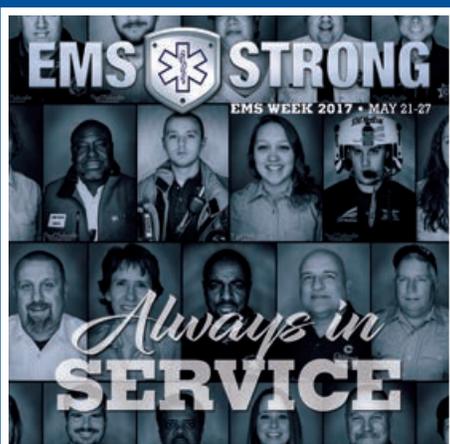
## NEW AND IMPROVED NAEMT WEBSITE LAUNCHED

After many months of behind-the-scenes work, NAEMT launched a redesigned and updated website, [naemt.org](http://naemt.org). With new content and streamlined navigation, the site offers easy access to important resources and makes it easy for our members and faculty to find out about association activities, education programs and key national EMS initiatives. By delivering an improved user experience, the new website ensures that all visitors to the site can find timely information about the work of NAEMT and the most pressing issues impacting our profession. Highlights include:

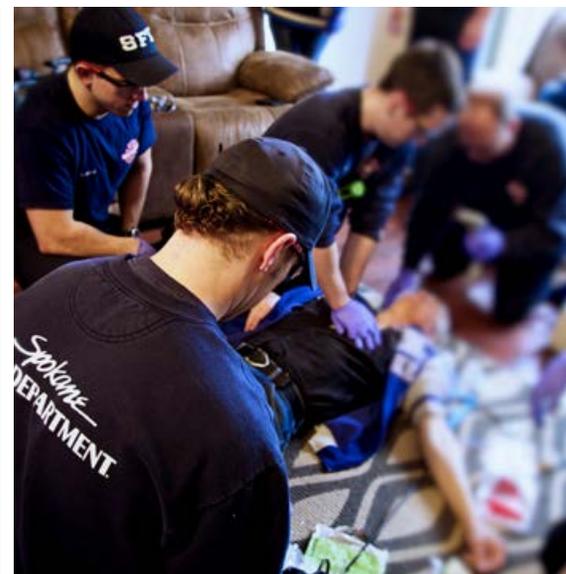
- + Streamlined navigation making it easier to renew membership and access member benefits.
- + Redesigned education section puts information about all NAEMT courses at your fingertips.
- + An expanded advocacy section, including sample state EMS legislation.
- + Responsive layout for all platforms, including an optimized mobile experience.
- + The new Initiatives section directly connects you to important topics in EMS and projects your association is actively involved with, including EMS safety, mental health, preparedness, MIH-CP and the EMS 3.0 transformation.



### NAEMT PARTNERS WITH ACEP ON EMS STRONG/EMS WEEK



National EMS Week is an annual celebration of the service that our nation's EMS practitioners provide to their patients and communities. NAEMT was proud to continue our partnership with the American College of Emergency Physicians (ACEP) to lead this national week to honor and recognize our profession. The 2017 EMS Week theme of "Always in Service" helped to recognize, unify and inspire the men and women of EMS. 2017 National EMS Week was held May 21 to 27.



## MEMBER BENEFITS

NAEMT continued to enhance our package of members-only benefits. Redeeming just a few of the many discounts and services more than covers the cost of an annual NAEMT membership. We also offer a package of benefits to EMS agencies that choose NAEMT agency membership. Each agency membership includes individual membership for agency employees, along with discounts and special offers.

### MEMBER BENEFITS HIGHLIGHTS INCLUDE:

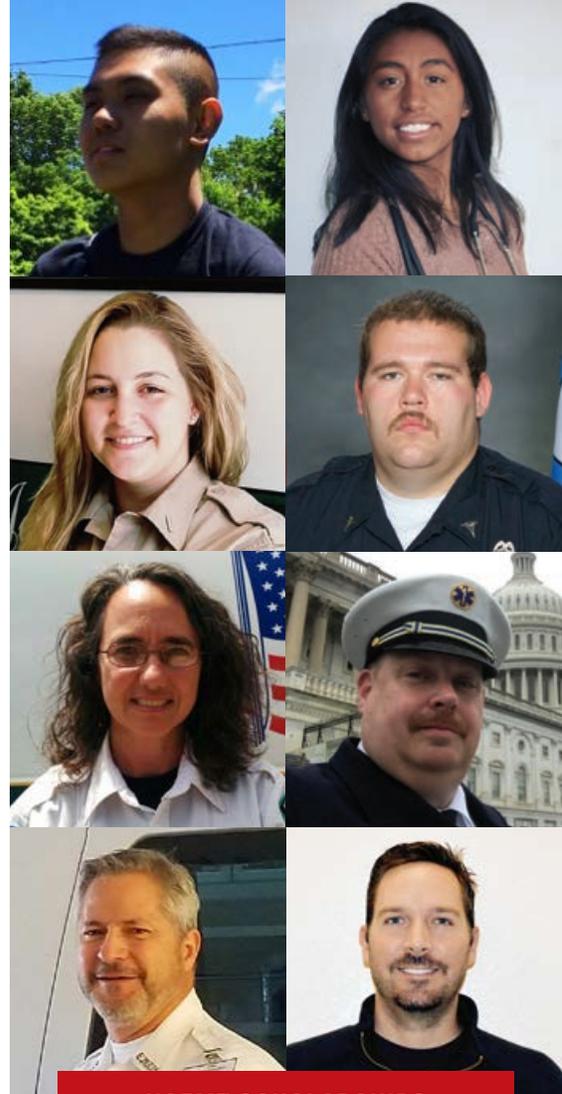
- + Up to 40% discount on select 5.11 Tactical, Inc. merchandise.
- + A voucher worth up to \$15 toward any NAEMT education course (provider course only).
- + 15% tuition discount on online courses at Columbia Southern University.
- + Eligibility for exclusive NAEMT scholarships, including \$25,000 in EMS scholarships, and up to \$13,500 for one online degree program through Columbia Southern University.
- + \$125 discount on registration to EMS World Expo.
- + \$100 off Gold or Silver registration for EMS Today.
- + \$10,000 accidental death & dismemberment insurance.
- + 15% savings on recert.com online educational products and subscriptions.
- + A free subscription to *NAEMT News*, our quarterly printed newsletter.
- + A free subscription to *EMS World* magazine.
- + Travel savings, including Hertz, Budget and Avis rental cars.
- + Up to 20% off Wyndham hotels.
- + 26% average savings using hotelengine.com.
- + Members-only prices on Dell computers, electronics and accessories.
- + Up to 20% discount on *JEMS* magazine subscription print version, or free digital edition.

### HIGHLIGHTS OF THE AGENCY BENEFITS INCLUDE:

- + Paid membership to the Savvik Buying Group.
- + 15% off Recert online educational products, including free team-level dashboard reporting.
- + Up to 33% off the retail price on EMS uniforms from Red the Uniform Tailor.
- + Discounts on products and services from Mac's Lift Gate.
- + Discounts on Keurig coffee machines and K-Cup packages.
- + 20% off Page, Wolfberg & Wirth products.

## LAUNCH OF NAEMT STORE

NAEMT launched the new NAEMT Store, offering high quality NAEMT-branded apparel. Hosted by Lands' End, the official NAEMT Store offers products with an embroidered NAEMT logo or a logo of any NAEMT education course.



### NAEMT SCHOLARSHIPS

NAEMT was pleased to award scholarships to eight NAEMT members in 2017 to assist them in furthering their education and EMS careers.

**First Responder to EMT-B (up to \$500)**  
Christian Ventura, Manalapan, New Jersey  
Camille Barnes, Casper, Wyoming

**EMT to Paramedic (up to \$5,000)**  
Alexandra Zahlout, Mount Sinai, New York  
Thomas Lattimer, Martinez, Georgia  
Penny Simmons, Louisville, Ohio

**Paramedic to Advanced EMS (up to \$2,000)**  
Charles McLeod of Virginia Beach, Virginia  
Maurice Lavallee, Saint Albans, Vermont

**Columbia Southern University Online Degree Program (up to \$13,500)**  
Daniel Leade, Tucson, Arizona

## 2015-2017 STRATEGIC PLAN STATUS REPORT

The activities that NAEMT undertakes each year are guided by the broad principles and goals set forth in NAEMT's 3-year strategic plans. 2017 was the last year of the 2015-17 NAEMT strategic plan. Here is a summary of the progress that NAEMT made in achieving the goals set forth in the plan:

### MEMBERSHIP

**GOAL:** The plan challenged us to reach 13,000 full members, develop ways to attract a diverse range of members, and develop new networking and engagement opportunities for members.

**PROGRESS:** While we did not reach 13,000 full members, NAEMT's membership grew by 22% during the 3-year period to reach 11,450 members. To demonstrate our commitment to supporting diversity within our profession, NAEMT published a strong position statement condemning all forms of discrimination in EMS and worked diligently to appoint members with more diverse backgrounds to committees and other leadership positions. Our efforts to grow our membership and fully reflect the diversity of our nation's EMS workforce will continue.

### TRANSFORMATION

**GOAL:** The plan called on our association to lead an industry-wide movement to transform EMS into an essential, data-driven, patient-centered, integrated component of our nation's healthcare system to provide emergent, urgent and preventive patient care.

**PROGRESS:** NAEMT created an online MIH-CP program toolkit and knowledge center to help EMS agencies develop their programs; published the first national report on MIH-CP programs; published infographics, a PowerPoint presentation, and guides to help EMS agencies discuss the value of EMS to a broad range of healthcare providers and payers; and began conducting an annual summit to present new trends and best practices in EMS agency transformation.

### EDUCATION

**GOAL:** The plan directed us to understand the evolving education needs of our members and develop new education programs to meet these needs; and to expand access to our courses.

**PROGRESS:** NAEMT created several new education courses: All Hazards Disaster Response (AHDR), Geriatric Education for EMS (GEMS) Core and Advanced, EMS Vehicle Operator Safety (EVOS), and Psychological Trauma in EMS Patients (PTEP). NAEMT education is now offered at 2,440 training centers in 66 countries.

### ADVOCACY

**GOAL:** The plan called for increased support for the Field EMS Bill, increases in EMS On The Hill Day participation including representation from all 50 states, the District of Columbia and Puerto Rico, and greater understanding of EMS by federal legislators and other healthcare stakeholders.

**PROGRESS:** During the period in which NAEMT advocated for passage of the Field EMS Bill, we were able to significantly advance the understanding of members of Congress and congressional staff on the challenges faced by EMS in providing quality care to our patients, and we garnered a great deal of bipartisan support from many Congressional leaders for passage of the bill. However, the Field EMS Bill never received support from major sectors of our profession, and some sectors actively advocated in opposition to the bill's passage.

Beginning in 2017, NAEMT took the provisions in the bill that did have industry-wide support and began working



with congressional leaders to formulate legislation. In 2017, EMS On The Hill Day generated participation by 250 EMS professionals from 42 states, D.C. and Puerto Rico, who attended 226 visits to members of Congress. While support for EMS On The Hill Day continues to grow, we remain focused on increasing the number of congressional leaders we engage.

### GROWTH

**GOAL:** The plan directed us to strengthen the full range of organizational resources, both human and financial, to support the forward momentum of our association.

**PROGRESS:** NAEMT's headquarters now employs 16 people with a broad range of skills to support our growing number of members, programs and initiatives. This represents a 25% increase from the prior 3-year period. Our annual operating budget has grown to \$2,625,050, a 26% increase from the 2015 budget.

# FINANCIAL STATEMENTS

<b>STATEMENTS OF FINANCIAL POSITION</b> <i>For the Years Ended December 31, 2017 and 2016</i>		<b>2017</b>	<b>2016</b>
<b>ASSETS</b>			
CURRENT ASSETS	Cash and Cash Equivalents	\$ 303,066	\$ 427,820
	Accounts Receivable	221,482	237,609
	Prepaid Expenses	47,782	42,821
	<b>Total Current Assets</b>	<b>\$ 572,330</b>	<b>\$ 708,250</b>
OTHER ASSETS	Property, Furniture and Equipment, at Cost, Net	\$ 317,942	\$ 337,193
	Investments	2,467,813	2,131,562
	Utility Deposit	123	123
	<b>Total Other Assets</b>	<b>\$ 2,785,878</b>	<b>\$ 2,468,878</b>
<b>Total Assets</b>		<b>\$ 3,358,208</b>	<b>\$ 3,177,128</b>
<b>LIABILITIES AND NET ASSETS</b>			
CURRENT LIABILITIES	Accounts Payable	\$ 114,283	\$ 96,941
	Accrued Liabilities	33,597	29,671
	Unearned Membership Dues	213,590	164,432
	Unearned Corporate Sponsorships	48,075	31,583
	Tenant Deposits	1,900	1,900
	<b>Total Current Liabilities</b>	<b>\$ 411,445</b>	<b>\$ 324,527</b>
NET ASSETS	Unrestricted	2,946,763	2,852,601
<b>Total Liabilities and Net Assets</b>		<b>\$ 3,358,208</b>	<b>\$ 3,177,128</b>
<b>STATEMENTS OF ACTIVITIES</b> <i>For the Years Ended December 31, 2017 and 2016</i>		<b>2017</b>	<b>2016</b>
<b>SUPPORT AND REVENUES</b>			
	Educational Programs and Royalties	\$ 1,678,248	\$ 1,725,240
	Membership Dues	344,945	327,555
	Conferences	112,369	96,938
	Corporate Sponsors	129,808	95,032
	Miscellaneous	60,971	86,794
<b>Total Support and Revenues</b>		<b>\$ 2,326,341</b>	<b>\$ 2,331,559</b>
<b>EXPENSES</b>			
PROGRAM SERVICES	Educational Programs	\$ 108,193	\$ 188,735
	Conferences	176,819	99,567
	Publications	51,940	41,455
	Awards	3,903	4,814
	Contributions	8,500	8,100
	Organizational Dues	5,610	5,600
SUPPORTING SERVICES	Administrative and General	1,616,892	1,497,454
	Membership Maintenance and Promotion	457,637	410,417
<b>Total Expenses</b>		<b>\$ 2,429,494</b>	<b>\$ 2,256,142</b>
Changes in Net Assets Before Investment Income		(\$ 103,153)	\$ 75,417
Investment Income		197,315	73,890
<b>Change in Net Assets</b>		<b>\$ 94,162</b>	<b>\$ 149,307</b>



### **About NAEMT**

Formed in 1975 and more than 65,000 members strong, the National Association of Emergency Medical Technicians (NAEMT) is the only national association representing the professional interests of all emergency and mobile healthcare practitioners, including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners. NAEMT members work in all sectors of EMS, including government agencies, fire departments, hospital-based ambulance services, private companies, industrial and special operations settings, and in the military.