









November 11, 2025

Mr. Abe Sutton, JD
Deputy Administrator and Director
Center for Medicare & Medicaid Innovation
Centers for Medicare & Medicaid Services
200 Independence Avenue, SW
Washington, DC 20201

Dear Deputy Administrator Sutton,

As organizations that strive to provide patients with the right care, in the right place, at the right time, and in the most cost-effective manner, we are writing in support of an improved model to test and evaluate emergency medical services (EMS) Treatment in Place (TIP) care delivery as outlined in H.R. 2538/S. 3145, the Comprehensive Alternative Response for Emergencies (CARE) Act. This bipartisan legislation is sponsored by Representatives Mike Carey (R-OH), Lloyd Doggett (D-TX), Carol Miller (R-WV), Pat Ryan (D-NY), and Senators Susan Collins (R-ME) and Peter Welch (D-VT). Our organizations urge you to support this proposal and work with Congress to assess the benefits of TIP to reduce overall Medicare costs, promote patient outcomes, and allow patients the freedom to receive care on their own terms.

Under current policy, the Medicare Ambulance Fee Schedule (MAFS) contradicts the efficiency that TIP can achieve by only reimbursing EMS agencies for the most expensive outcome – emergency ambulance transportation to an emergency department (ED). With average ED costs of up to \$1,082 per visit<sup>1</sup>, the MAFS forces Medicare to maintain 911 call dispositions which are five times more expensive than allowing EMS agencies to provide TIP.

Unfortunately, Medicare does not reimburse EMS agencies for TIP – even when it is a more appropriate level of care for the patient. This policy results in EMS agencies absorbing the cost of non-transport outcomes. The expectation to provide emergent patient assessment and treatment without reimbursement is placed on no other healthcare practitioners. This outdated payment structure does not reflect the advancements in pre-hospital care and protocols in which paramedics and EMTs are well-positioned to provide care at the scene instead of high-cost trips to the ED, to the detriment of patients and providers.

<sup>&</sup>lt;sup>1</sup> Gary Pickens, Mark W. Smith, Kimberly W. McDermott, Amanda Mummert, Zeynal Karaca, Trends in treatment costs of U.S. emergency department visits, The American Journal of Emergency Medicine, Volume 58, 2022

We urge CMMI to establish a nationwide pilot program based on the framework laid out in <u>H.R.</u> 2538/S. 3145, the CARE Act of 2025. Specifically, the program should pilot a payment and delivery model that allows Medicare Part B reimbursement for treatment-in-place and non-transport in response to emergency medical calls provided by licensed ground ambulance service providers or their partners, even when no transport occurs while following their local protocols or online medical direction. EMS agencies that provide TIP must have active oversight by an EMS medical director to ensure safe and high-quality patient care.

The pilot should set payment rates that generally align with what would have been paid had the patient been transported under current Medicare ambulance rules. In cases where telehealth services are furnished alongside treatment-in-place, the patient's location should be recognized as an originating site for Medicare reimbursement purposes. CMMI should run the pilot for five years, with an independent evaluation at year four to assess beneficiary outcomes, resource utilization, and regional and demographic variations, while identifying best practices and challenges for extending the model permanently.

Many patients who call 911 have low-acuity medical conditions that, with recent advancements in prehospital care, can be appropriately managed on-scene. Medicare beneficiaries represent 40% of patients treated by EMS. Of these patients, approximately 16.2% involve medical conditions that could be treated solely by paramedics or EMTs under medical protocols or with physician guidance using telehealth services and do not require a hospital ED visit.<sup>2</sup> An estimated 2.2 to 2.8 million ED visits by Medicare beneficiaries each year could be eligible for TIP, potentially saving Medicare up to \$2 billion annually. Given the year-over-year growth in demand for EMS, these savings would likely increase further each year.

From 2021-2023, the Center for Medicare and Medicaid Innovation (CMMI) operated the Emergency Triage, Treat, and Transport (ET3) Model which reimbursed pre-hospital EMS agencies for providing TIP via telehealth to Medicare beneficiaries. During the period of the COVID-19 public health emergency, CMS also issued a waiver to reimburse ground ambulance services for treating patients on scene and not transporting them to a hospital when directed to do so by local protocols and medical direction. These opportunities empowered EMS responders to navigate patients to the right care in the right setting. The results realized Medicare savings and boosted patient satisfaction. The ET3 Model Final Evaluation Report<sup>3</sup> identified lower Medicare Parts A & B spending by 15% to 50% for patients who were treated in place instead of being

\_

<sup>&</sup>lt;sup>2</sup> "Giving EMS Flexibility in Transporting Low-Acuity Patients Could Generate Substantial Medicare Savings," *Health Affairs* December 2013, https://www.healthaffairs.org/doi/abs/10.1377/hlthaff.2013.0741

<sup>&</sup>lt;sup>3</sup> EMERGENCY TRIAGE, TREAT, AND TRANSPORT (ET3) MODEL: Final Evaluation Report, January 2025 <a href="https://www.cms.gov/priorities/innovation/data-and-reports/2025/et3-model-final-eval-rpt">https://www.cms.gov/priorities/innovation/data-and-reports/2025/et3-model-final-eval-rpt</a>

transported to a hospital. ET3 model test data indicated an average net savings of \$537.51 per patient.<sup>4</sup>

While CMMI terminated ET3 early, the data collected nevertheless establishes the legitimacy for further Medicare investment in TIP. CMS already recognizes that the lessons from ET3 should be used in the "development of potential future initiatives."<sup>5</sup>

As CMMI hones its focus towards policies that give patients greater control of their care, TIP presents an innovative care delivery model to realize these goals. Reimbursing EMS agencies for TIP remains a cost-effective, patient-centric protocol for patients who use the 9-1-1 system for conditions that can be more easily and more appropriately treated on scene, with potential referral to the patient's existing primary care provider. This flexibility is especially important for people with chronic conditions, disabilities, and mobility limitations.

Furthermore, TIP provides strong benefits to struggling EMS agencies and crowded ED. By allowing patients to more appropriately receive care on-scene in lieu of transportation to a hospital, CMS can lessen the burden placed on EMS providers struggling with workforce shortages as well as decompress overcrowded hospitals and ED.<sup>67</sup>

We appreciate your review and consideration of pursuing a TIP model that will provide documentable Medicare savings and improve EMS operations and financial sustainability in the constantly evolving pre-hospital care environment.

## Sincerely,

Aberdeen Advanced Care Ambulance	Agate Fire Protection District	Ambulance Association of Pennsylvania
Acute Rescue and Transport, Inc.	Alabama Association of Ambulance Services	American Ambulance Association (AAA)
Ada County Paramedics	Alcester Ambulance	Arlington Ambulance

<sup>&</sup>lt;sup>4</sup> Presentation to the CMS ET3 Model Quality Workgroup Session #2: Development of Performance-Based Payment (PBP) Eligibility and Methodology, March 21, 2023; https://www.naemt.org/docs/default-source/advocacy-documents/et3-imc\_quality-workgroup-session-2\_final\_04042023-57.pdf?sfvrsn=c095f093\_1

<sup>&</sup>lt;sup>5</sup> Emergency Triage, Treat, and Transport (ET3) Model. *Center for Medicare and Medicaid Services*. <a href="https://www.cms.gov/priorities/innovation/innovation-models/et3">https://www.cms.gov/priorities/innovation/innovation-models/et3</a>

<sup>&</sup>lt;sup>6</sup> Daniel B. Gingold, Benoit Stryckman, Yuanyuan Liang, Erinn Harris, William L. McCarren, David Marcozzi, Analysis of an Alternative Model of Definitive Care For Low-Acuity Emergency Calls: A Natural Experiment, The Journal of Emergency Medicine, Volume 62, Issue 1, 2022,

<sup>&</sup>lt;sup>7</sup> Rebecca A. Schaefer, Thomas D. Rea, Michele Plorde, Kraig Peiguss, Paul Goldberg, John A. Murray, An emergency medical services program of alternate destination of patient care, Prehospital Emergency Care, Volume 6, Issue 3, 2002

Armour Ambulance	ECPI University	Kentucky Ambulance
AVEL E Care EMS	Faith Ambulance	Provider's Association
BJC Healthcare	Flandreau Ambulance	Keystone Ambulance
Butler County EMS/Rescue Squad	Florida Ambulance Association	Kimball Ambulance District
Butte County Ambulance	Florida Association of	Lake Norden
California Ambulance	EMTs and Paramedics	Lennox Ambulance
Association	Florissant Valley Fire	Leola Ambulance
Carthage Ambulance	Protection District	LifeCare Ambulance
Centerville Ambulance	Grand County EMS	Service
Charleston County EMS	Greenport Rescue Squad	Limon Ambulance Service
Charlestown Ambulance-	Hand County Ambulance	Lincoln EMS
Rescue Service (RI)	Highland Rescue Team	Linn County Ambulance
Chester County EMS	Ambulance District	District
Council, Inc.	Highmore Fire and	Louisiana Ambulance
Cheyenne County	Ambulance	Alliance
Ambulance	Hoven Ambulance	Louisiana Association of Nationally Registered
City of Yuma Ambulance	Indiana EMS Association	EMTs
Service Congressional Fire	Indiana Fire Chief's Association	Louisiana Public Health Association (LPHA)
Services Institute (CFSI)  Corsica Ambulance	International Association of EMS Chiefs	Marion Ambulance
Coshocton County EMS		Michigan Association of Emergency Medical Technicians
Crested Butte Fire	of Fire Chiefs (IAFC)	
Protection District	International Association	
Critical Care Science	of Fire Fighters (IAFF)	Midland Area EMS
Services (CCSS)	Jerauld County Ambulance	Missouri Ambulance Association
Custer Ambulance	Kakoka Ambulance	Missouri EMS
Deuel County Ambulance	Kansas EMS Association	Missouri Rural Health
Eagle County Paramedics		Association

Northwest Ambulance Selby Volunteer Missouri State Advisory District Ambulance Council NYS Volunteer Ambulance **Smiths Station Fire** Missouri Valley and Rescue Association Ambulance Protection District Mitchell Fire and Oakwood Fire and Rescue South Carolina EMS Ambulance Association (SCEMSA) **OHIO EMS Chiefs** National Association of South Dakota Ambulance Oklahoma Non-Profit **Emergency Medical** Association EMS Association (ONE) Technicians (NAEMT) South Dakota EMS Parker Ambulance National Association of Association **EMS Educators** Patient Care EMS Sioux Southeast Colorado Falls National Association of Hospital Ambulance **EMS Physicians** Pettis County Ambulance Southeast Colorado District (NAEMSP) Hospital Ambulance Plains to Peaks Regional Service National Association of **Advisory Council** Mobile Integrated Southwest Regional Healthcare Providers Plankinton Ambulance Emergency & Trauma National Association of **Advisory Council** Platte Ambulance State EMS Officials (SWRETAC) (NASEMSO) Professional Ambulance Southwest Teller County Association of Wisconsin National EMS **EMS** Management Association **Putnam County EMS** Spearfish Ambulance (NEMSMA) Rapid City Fire Spink County Ambulance National EMS Quality Department Alliance Standing Rock Ambulance Richmond Ambulance National Registry of EMTs Authority Stickney Ambulance (NREMT) Ridgefield Fire **Stoddard County** National Rural Healthcare Ambulance District Department Association Rosebud Sioux Tribe Stratford EMS North Dakota EMS Ambulance Susquehanna Regional Association **EMS** Sandusky County EMS North Mo EMS Scotland EMS Telluride Fire Protection District

Tennessee Ambulance Service Association (TASA)

Tennessee Association of EMS Providers (TAEMSP)

Tennessee EMS Education Association (TEMSEA)

Texas EMS Alliance

The Academy of International Mobile Healthcare Integration (AIMHI)

The Emergency Medical Association of Colorado (EMSAC)

The Louisiana Rural Ambulance Alliance

The National Volunteer Fire Council (NVFC)

Trinidad Ambulance District

**Tripp County Ambulance** 

Union Ambulance District

United New York Ambulance Network (UNYAN)

**UPMC** Prehospital Care

Ute Pass Regional Health Service District

Virginia Ambulance Association

Wagner-Lake Andes Ambulance District Washington Ambulance and Chair EMS

Washington Ambulance Association

Washington County Ambulance District

Watertown Fire Rescue

West McPherson Ambulance

White Lake Ambulance

Wisconsin EMS Association

WV EMS Coalition

Yankto County EMS